



May 2019 Newsletter



Great Falls
Association of
REALTORS®



President's Message

Josh Lind
Exit JK Realty

For this month's newsletter I'm going to be speaking about Realtor privacy online, like protecting your identity, data security, passwords, and those annoying spam calls. GRI was just a couple weeks ago, and like always there was a lot of Great Falls Realtors representing. One of my favorite speakers that was at GRI this year was Terry Watson. In one of his classes he spoke on identify theft and protecting yourself online. Especially Realtors, because the public thinks we're very very rich.....Yes, I chuckled at that too. So here are some tips that came from GRI to help protect yourself. First to put this all in context, you can Google Verizon Data Breach Investigation Report 2018. There will be some shocking and scary info of how vulnerable we are. In 2018 there was 4.1 billion robo calls.

TIPS to help prevent Data intrusion, and Identity theft

1) Your broker should have a Wire transfer disclosure, and if not...do one yourself. You should be able to find and download from NAR.org, and also get an email signature that warns your clients of wire fraud. This is becoming more and more prevalent, and



May Calendar

May 9-10

Rookie Course

Bozeman

May 12

Happy Mother's Day

May 13

1:00pm

Budget & Finance

May 14

3:30 - 4:00pm

Flag committee

4:00 - 5:00pm

Judging Flag essays

May 15

8:30am

guess who is on the hook if this happens to your clients? We are the professionals and should be informing our clients of this potential risk and what to look for.

Example: IMPORTANT NOTICE: Never trust wiring instructions sent via email. Cyber criminals are hacking email accounts and sending emails with fake wiring instructions. These emails are convincing and sophisticated. Always independently confirm wiring instructions in person or via a telephone call to a trusted and verified phone number. Never wire money without double-checking that the wiring instructions are correct.

2) The only safe password is the one you don't know...So download a password app that generates, encrypted and stores the passwords for you. Last Pass, or BLUR was recommended at GRI

3) Get yourself a burner email to use for first touch clients, and businesses you are familiar with. If a company or corporation has your info, expect them to sell that to another party

4) Get the best spam filter available.
Recommended Only my email

5) Do NOT use AOL or Yahoo for email! Best option is to get a business email from google and you can find that using G suite

6) Anything that has a camera can be used to view you, including your I phone, computer, or smart TV

7) Get a RFID wallet or purse..an Identity thief can pass by you for 1 second in the grocery store and get your credit card info.

8) An Apple device can be hacked, and get viruses

9) If your not planning any large purchases, have your credit frozen.

- Best app for robo calls:Robokiller
- Website to tell if your email has been breached: haveibeenpwned.com
- Privacy Guard for credit monitoring
- Life Lock for ID theft protection
- Malwarebytes on your I Phone, Or Samsung for call protection, and web protection.

*Josh Lind
2019 GFAR President*

**GOVERNOR
SIGNS
MAR BILLS**

Board of Directors

May 16

9:00am

Member Meeting

YPN Group

May 18

12:00-6:00pm

Basecamp

Civic Center

May 19

5:00pm

Many Stories, One Voice Documentary

Lewis & Clark

Interpretive Center

May 21

ROTY/Rookie Interviews

May 22

9:00am - 12:00pm

Education Class

1031 Exchange

May 23

9:00am

Member Meeting

TBD

May 27

Memorial Day

Office Closed

May 30

9:00am

Member Meeting

Kristin Dayao

Great Falls Tourism

June 4 & 5

New Member Orientation

6/4 10am-4pm

6/5 9am-3pm

GFAR

June 6

4:00pm

Flag Committee

On Tuesday May 7th, Governor Steve Bullock signed three bills that MAR supported during the 2019 session.

- **HB 376** eliminates the rarely used Real Estate Recovery Account and moves the balance to the Housing Montana Fund.
- **HB 416** requires errors and omission insurance for all brokers and salespeople.
- **SB 269** creates a registry and establishes standards for home inspectors.



MAR at the Legislature



4th Annual IMF Bowling FUNdraiser

What a great night!

Thank you to our Sponsors and Participants!
The IMF Bowling Fundraiser raised \$4384 !!



DEADLINE TO FILE EXEMPT WATER RIGHTS CLAIMS IS JUNE 30, 2019

- In 2017, the Montana Legislature created the opportunity for owners of exempt water rights to file claims.
- An exempt water right is a water right that was in existence before July 1, 1973.
- These rights do not include water for irrigation, stock water from ditches/reservoirs or from commercial and municipal wells.

MORE INFORMATION

You can learn more about the exempt water rights claim process from this video created by DNRC.

Watch Here

June 10

5:00pm

**Member Mixer
ROTY/Rookie
Awards**

GF Airport

June 14

8:00am

Flag Day Ceremony

Overlook Park

Subscribe to Stanza below to stay up to date on all GFAR Events!



GFAR REALTOR® EDUCATION

May 22 -

Wednesday

1031 Exchange

Fundamentals

Shauna Romrell

9:00am - 12:00pm

GFAR Overlook Room

(3 Hours CE)

Free to GFAR Opt-In

Members; \$90 to Opt-Out

Members and Non-

Members

Register on
www.gfar.realtor, use
Education tab for
class listings

or

[Click Here for List of](#)
[classes & to](#)
[Register](#)

STATE EDUCATION

SIGN UP FOR REALTOR® PARTY MOBILE ALERTS



**TEXT REALTORS TO 30644
TO RECEIVE ALERTS ON
CALLS FOR ACTION**

 NATIONAL ASSOCIATION of REALTORS® 

SIGN UP FOR RPAC MOBILE ALERTS

*Please join us for this
documentary.
Sunday, May 19th 5:00PM*

**MANY STORIES,
ONE VOICE**

LEWIS & CLARK
INTERPRETIVE CENTER
MUSEUM THEATER



ROCK & ROLL RPAC RAFFLE

Purchase your tickets at the
GFAR office for a chance to
win a Montana sapphire ring or an ATV!

5 - \$25 / 25 - \$100 / 250 - \$1000

Winner drawn at Sept business meetings.
Need not be present to win.



*Contributions to RPAC are voluntary
and are used for political purposes. You
may refuse to contribute without reprisal
or otherwise affecting your membership
rights. 30% of each contribution is sent
to NAR. Contributions are not

deductible for Federal Income Tax purposes and must be made in the form
of a personal check or credit card. *NOTE: Corporate contributions that are
not replaced with a personal check are sent in full to NAR Advocacy Fund



Actual item NOT shown



Rookie Courses

New licensees must
complete new license
continuing education of
12 hours. Must be
completed within 120
days following original
license issue date.

**August 15-16 in
Billings**

REGISTER HERE

**September 5-6 in
Missoula**

REGISTER HERE



Want to be a Broker?

**MISSOULA BROKER
CLASS**

MAY 19TH - 25TH

\$850 PER PERSON

**CLICK HERE TO
REGISTER**

**BROKER LICENSING
CLASSES ARE 60 HOUR
COURSES**

**OUR
CAMPAIGN
IS YOUR
CAMPAIGN**

GET INVOLVED

REALTORS® are members of the
National Association of REALTORS®

**THAT'S
WHO
WE** 



Search With Ease For Your Listing Collections Coming on 5/23/19 to Flexmls Web

Soon, the "Show My Listing Collections" page will be renamed "Listing Collections" and the appearance of the page will be refreshed with a modernized look that is easier to use. We've even added a Search bar at the top of the page to help your members find their listing collections with ease and re-located some buttons to the more (three dots) menu that displays next to each collection name. Click below to view the newly updated page!

[**Check It Out Here**](#)

Mandatory Property Types

Section 1 Listing Procedures:

Mandatory Properties

Listings of real or personal property of the following types, which are listed subject to a real estate broker's license, and are located within the State of Montana, and are taken by participants as Exclusive Right to Sell and Exclusive Agency listings, shall be delivered to the multiple listing service within 48 hours, excluding weekends and holidays, after all necessary signatures of seller(s) have been obtained:

- a. single family homes for sale or exchange
 - b. vacant lots and acreage for sale or exchange;
 - c. subdivisions;
 - d. two-family, three-family, and four-family residential buildings for sale or exchange.
- Properties which do not meet the criteria for mandatory property may be submitted to MRMLS at the Participant's option, provided the Participant has an exclusive right to sell or an exclusive agency listing or leasing agreement.

Section 1.1 Types of Properties

Following are some of the types of properties that may be published through the service,

Ad Campaign Is Producing Results

In the first 30 days, NAR's national ad campaign, "That's Who We R," registered 484 million impressions, and 845,000 people liked, commented, shared, and clicked on the ads in social media. The campaign, for the first time, also provided members with tangible, customizable assets to build their business.

Learn how the campaign is **reaching consumers** and **reinforcing the value** of working with a REALTOR®.



What or who is SentriKey?

SentriKey™ is the brand name for the suite of products and services offered by SentriLock. We feel that SentriKey is the perfect term to reflect the name SentriLock and connect it to our ever-growing access management services.

including types described in the preceding paragraph that are required to be filed with the service and other types that may be filed with the service at the participant's option provided, however, that any listing submitted is entered into within the scope of the participant's licensure as a real estate broker:

- residential
- land
- commercial
- multi-family
- agricultural
- business opportunity
- miscellaneous property
- commercial lease

Section 1.3 Exempt Listings

If the seller refuses to permit the listing to be disseminated by the service, the participant may then take the listing (office exclusive) and such listing shall be filed with the service but not disseminated to the participants. Filing of the listing should be accompanied by certification signed by the seller that he does not desire the listing to be disseminated by the service.

Section 1.4 Change of Status of Listing

Any change in listed price or other change in the original listing agreement shall be made only when authorized in writing by the seller and shall be filed with the service within 48 hours, excluding weekends and holidays, after the authorized change is received by the listing broker.



Registration for the 2019 REALTORS® Conference & Expo is now open. Imagine the benefits of registering early, including

Is the name

SentriLock going away?

No, it is NOT going away. SentriLock is still our name – a name that you've grown to know and trust with your real estate access needs. SentriKey is now the name of our product line.

Why are we seeing SentriKey along with the term Real Estate now?

Including Real Estate after SentriKey serves to indicate that the products or services provided were developed specifically with the needs of real estate professionals in mind.

How will this impact us, your customers?

Simply put, very little. You will continue to see the name SentriKey as it relates to our products and services. And this change will have no measurable impact on how we provide products, services and support to our associations and their members.

What other changes might we see?

As a technology company, we are committed to exploring innovative ways to help you do your job more efficiently and effectively, while keeping things simple. As we develop new products and services, you will continue to

securing the best hotel choice and rates,
buying tickets to the hottest events, and
getting first pick of San Francisco tour tickets.

Register today

see the name
SentryKey. We hope
you'll think of
SentryKey as we do –
not just a name, but a
family of smart
solutions for your
business.

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