Great Falls Association of REALTORS®

Monthly Newsletter

Board/Committee Meetings

June 19 - Board of Directors

June 20 - YPN Committee

Education

June 27 - National Real Estate Ethics Day

GFAR Events

June 27 - Burgers for Bucks at Fudd's

Member Meetings

June 20 - YPN Presentation

June 27 - Jamie Rainey of CMG Financial

Community Events

June 14 - GF Voyagers Opening Night
June 14/15/16 - Lewis & Clark Festival
June 19 - Downtown Summer Jam
June 27 - Music on the Mo

Subscribe to Our Calendar

Congratulations!!

2019 REALTOR® of the Year
Marie Willson
Dahlquist Realtors

2019 Rookie of the Year
Quenby Klippenes
Century 21 Northwest Realty MT

Miss the Mixer? Watch the Video Here

The President's Message | Josh Lind - Exit JK Realty

We held our Association Member Mixer on June 10, 2019. We had an amazing turnout of over 120 attendees as we announced the Great Falls Association of REALTORS® 2019 REALTOR® of the Year, Marie Willson with Dahlquist Realtors, and 2019 Rookie of the Year, Quenby Klippenes with Century 21 Northwest Realty MT.

Although there can be only one winner for these awards, being nominated by your peers is an honor and big deal in itself. These candidates are the ones very involved in participating and running your committees and they work tirelessly to volunteer on behalf of the association and community of Great Falls.

Our rookie nominees this year have been extremely impressive and will be your future leaders in the association, and I can't thank them enough for getting involved, while also getting their real estate careers off the ground. For our REALTOR® of the year nominees, they have been advocating for Realtors and volunteering for years, and each of them was deserving of their nomination.

We also hosted our first RPAC Wine Pull and raised $800 with an additional $1,000 pledge! We look forward to growing this for the Fall MAR Meetings being held right here in Great Falls this September.

Thank you for your continued support of our Realtor and rookie nominees, please let them know how proud of them you are, and thankful for all they do.

Josh Lind

Technology News - FlexMLS | RPR | SentriLock

Flexmls Guided Help

Whether you're brand new to Flexmls or a Flexmls veteran, our new Flexmls Guided Help will become your go-to, to get all your questions answered.

Guide to Open Houses

This video lesson plan will show you how to use RPR's dynamic data and impressive reporting tools to engage, capture, and retain clients at your next open house.

Foot Traffic Report

Every month Sentrilock, LLC. provides NAR Research with data on the number of properties shown by a REALTOR®.

Foot traffic has a strong correlation with future contracts and sales, so it can be viewed as a peek ahead at sales trends one to two months into the future.

Increased by 5.5 points last month to 40.1. If buyer traffic continues to rise in the summer months, properties will likely stay on the market for a month or less.

2019 Friends of the Flag Annual Golf Tournament | September 5, 2019

Registration is Now Open!!

Join us in supporting our beautiful Flag overlooking the city.

We will have a great day of golf at the beautiful Hickory Swing Golf Course in Great Falls, MT.

The event will include a 4-person scramble, with breakfast and lunch provided. Team and Contest Awards will follow the round of golf.

Get a Hole-In-One and win a shot at One Million Dollars at the Fiesta Bowl Million Dollar Hole-In-One Final Round sponsored by Dixon Golf. Additionally, four (4) lucky players will be drawn by raffle to have a chance to win $25,000 cash in a second hole-in-one shootout.

There are plenty of sponsorship opportunities available and this event is open to the public, so be sure to invite your friends and fellow Great Falls community members! Since we are supporting our Flag, patriotic attire is HIGHLY ENCOURAGED - prizes will be awarded for Best Dressed Team and Best Dressed Cart!

Register Here!

National News - June is National Homeownership Month

Who is Homeownership Matters?

Homeownership Matters is an education & advocacy campaign committed to protecting the dream of homeownership. This initiative provides info on real estate, tax & property policies in an effort to inspire homeowners to take action, protecting homeownership now, and for generations to come.

Did You Know?

In 1997, Montana became the first state to pass a bill creating a first-time homebuyer savings account program. Since then, nine more states have adopted similar programs that encourage future homeowners to save money for their first homes.

June is National LGBT+ PRIDE Month

In recognition, the National Association of Realtors® has released its first-ever **Profile of Lesbian, Gay and Bisexual Buyers and Sellers.**

This report examines data from 2015 to 2018. There were distinct differences between LGB and heterosexual home buyers and sellers. There were also significant differences for those who identified as bisexual.

Advocacy Efforts - Family Promise Great Falls

Frequent partner of the Association, Family Promise of Great Falls provides support and resources to children and their families in a homeless situation until the family can regain sustainable independence. They partner with social service agencies and a diverse network of local congregations to end homelessness, one family at a time.

How can you help?

Family Promise is currently seeking individuals to serve on their Board of Directors. Applications can be found here.

Voyagers Night at the Ballpark - June 25
- Tickets cost $8 and for each one sold, $4 comes back as a donation

Ramp It Up! With El Wencho - August 22
- $25 in Advance Starting July 1st or pay at the door for $35. Children 12 and under get in for $15.

CROP Hunger Walk - October 6

- Come on out, join a team, encourage your friends to donate, and have a wild walk-a-thon weekend in October!